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## NEWS RELEASE

FOR IMMEDIATE RELEASE

### **CANADIAN VENTURE CAPITAL & PRIVATE EQUITY INDUSTRY PERFORMANCE DATA – Captive/Evergreen Funds**

**Toronto, May 24, 2011** – The CVCA – Canada's Venture Capital & Private Equity Association, today released Canadian performance data for venture capital and private equity industry for the period ending December 31, 2010. The attached data shows returns on a gross basis for a sample of 79 captive/evergreen and retail funds and has been compiled with the assistance of Thomson Reuters. The release of this data continues the CVCA's commitment to provide comprehensive, detailed and accurate performance information for the venture capital and private equity asset classes in Canada on a regular and timely basis.

The CVCA continues to work closely with several interested parties to extend the quality of the performance data. Thus, the CVCA has endorsed the International Private Equity and Venture Capital (IPEV) valuation guidelines on this subject. These guidelines are set out on the CVCA web site [www.cvca.ca](http://www.cvca.ca) in the "About CVCA" section. More granular information regarding December 31, 2010 performance data is also available solely to CVCA members at the member's only section of the CVCA web-site.

The CVCA is committed to producing comprehensive, detailed and timely data releases. With respect to the semi-annual industry financial performance data, the CVCA provides its members with a more granular and comparative analysis than is available to non-members, including equivalent comparisons with other global regions.



## Investment Horizon IRRs to 12/31/2010 Captive Funds

(As of 12/31/2010, based on gross IRR calculation)

| Captive/Evergreen Funds                |    | Gross Horizon Returns<br>Periods in Years<br>(All periods ending Dec. 31, 2010) |    |                            |      |      | Cumulative-since-inception<br>Gross Returns |                |                   |        |
|----------------------------------------|----|---------------------------------------------------------------------------------|----|----------------------------|------|------|---------------------------------------------|----------------|-------------------|--------|
|                                        |    | # Funds<br>in 1 Yr.<br>Sample                                                   | 1  | #<br>Funds<br>in<br>Sample | 3    | 5    | 10                                          | Pooled<br>Avg. | Upper<br>Quartile | Median |
| Investment Category                    |    |                                                                                 |    |                            |      |      |                                             |                |                   |        |
| All Venture Capital                    | 19 | -4.4                                                                            | 65 | -3.4                       | 0.3  | -3.0 | 1.8                                         | 5.5            | -0.1              | -4.1   |
| All Buyouts/Mezzanine                  | 6  | 18.6                                                                            | 13 | -3.5                       | -1.9 | 6.8  | 9.9                                         | 9.4            | 2.0               | -0.9   |
| All Venture Capital and Private Equity | 25 | 13.1                                                                            | 79 | -3.5                       | -0.9 | 0.6  | 4.6                                         | 5.6            | 0.0               | -2.8   |

Source: Thomson Reuters and CVCA

### CVCA - Canada's Venture Capital & Private Equity Association

The CVCA – Canada's Venture Capital & Private Equity Association, was founded in 1974 and is the association that represents Canada's venture capital and private equity industry. Its over 1500 members are firms and organizations which manage the majority of Canada's pools of capital designated to be committed to venture capital and private equity investments. The CVCA fosters professional development, networking, communication, research and education within the venture capital and private equity sector and represents the industry in public policy matters.

### About Thomson Reuters

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## Explanatory Notes

1. As of Q1 2009, global reporting of fund statistics by Thomson Reuters has been split between Private Independent and Captive/Evergreen funds. This change has been made in order to a) ensure accurate comparisons of opportunities and returns by Limited Partners and Private Fund General Partners and b) enable global comparability of reported statistics. In preparation for this change split reporting of statistics has been implemented beginning with Q4 2008 reporting for the Canadian market.

Data reported in this release covers Captive funds only. Performance returns for Captive funds are calculated on the basis of investments made by the investment fund into investee companies and reported on a gross basis. Captive fund returns are not comparable to separately reported private independent fund returns as one is reported on a net basis and the other on a gross basis. A decrease in reported sample size from prior reported periods reflects that only Captive funds are included in this release.

2. The Canadian Performance Data for Captive/Evergreen Funds are based on information from respondents who (a) provided data on 25 segregated investment funds for various periods ended December 31, 2010; or (b) alternatively, had previously provided data on 54 additional segregated funds for periods ended earlier than December 31, 2010.

3. The respondents referred to in category (b) above did not provide data for the period ended December 31, 2010 principally because they had ceased investment operations or declined participation in the December 31, 2010 survey.

4. All funds have been categorized according to the principal focus of their investment strategies. Venture capital funds have been distinguished from buyout/mezzanine funds.

5. Categorization of funds has been restricted to those categories containing a sufficiently large sample so as to maintain confidentiality of individual fund performance.

6. The indicated investment returns are annual percentage returns for the stated periods and categories calculated on an internal rate of return (IRR) basis. Note that returns for captive funds are reported on the basis of investments made by the fund into investee companies and reported on a gross basis.

7. The horizon returns are provided on a "pooled basis" which involves the aggregation of data from respondents in a particular category and the treatment of the category as a single hypothetical "fund". The category "Overall" represents the summation of data from all 79 funds and hence represents the best available performance information for the venture capital, buyout and mezzanine sector as a whole.

8. The horizon investment returns for the indicated periods are based on residual values at the beginning and end of each period and cash flows from investments during the respective periods. The sample for 1 year horizon returns include only those funds which have reported actual residual values at the beginning and end of the 1 year period.

9. Cumulative investment returns for the sample are further classified by quartile. This indicates the investment returns required for a fund to be included in a particular quartile. For example, in the All Venture Capital category, a fund must have generated an annual IRR of at least 5.5% to be included in the top quartile category.